

NX

NOMACHINE
THE NETWORK COMPUTING COMPANY



Advanced Systems Group: Helping Customers Meet Today's IT & Business Challenges

Partner Background

Advanced Systems Group (ASG), a national Open Systems integrator headquartered in Thornton, CO, has been providing comprehensive consulting services, storage and data management solutions, assessments, and implementation services since 1981. As a top ten storage integrator, ASG provides insight, experience and expert knowledge to align IT organizations with their key business objectives, thereby, developing the best solution for meeting data management requirements.

Focusing on providing customized comprehensive solutions to Fortune 500 companies with mission-critical business applications, ASG adds value in six key areas:

- Server and storage consolidation
- Storage and data management
- Systems Integration
- Systems, database and network management
- Virtualization consulting and implementation
- Data center Moves

With highly qualified and knowledgeable engineers, ASG matches customer requirements with the right technologies and vendors to create a solution that best addresses the customer's issues. ASG engineers maintain the highest level of software certifications, including NoMachine, Solaris, Linux, Windows, VMware and AIX.

NX Provides a Scalable, Flexible Solution to Reduce IT Costs

A NoMachine Value partner, ASG offers all NoMachine products integrated with their own solutions to provide a flexible way for ASG customers using Windows or Linux servers to run Solaris, and vice-versa, from remote offices for application access without requiring additional hardware investments. NoMachine NX is an easy and cost effective remote access solution for multiple operating system and software environments.

“After extensive research and a technical product bake-off, ASG chose to partner with NoMachine NX to provide X-Windows deployments for their customers worldwide. NX is an easy to use, cost-effective, high performance solution with excellent technical support. It is the most affordable solution on the market and it has been in production at our client sites for several years,” said Sales Executive for Advanced Systems Group, Pam Massey.

Proposing the NX solution to all customers, many of ASG's large enterprise clients in the engineering and banking industries using Solaris have found NX to be a very successful and affordable solution for desktop and application access. NoMachine also offers a very scalable solution, permitting NX users to change and adapt their current server subscription to match their dynamic number of users and operating systems. ASG's NX users typically have an engineering focus and employees geographically dispersed around the world.

Unlimited Application Access for a Reduced Cost

NX provides high performance remote access services like application delivery and hosted desktop deployment for a fraction of the cost of what competitors charge. NoMachine is up to 70% less expensive than similar solutions on the market, and it performs well on almost any platform. It provides user access to connect from anywhere in the world. A simple, but powerful and secure solution, NX has provided the following benefits to ASG customers.

- Reduced costs
- Flexibility for remote X-Windows capabilities
- Scalability to fit customer requirements
- Supports Solaris (SPARC) and Linux
- Secure remote access

Providing NX to one of the world's leading semiconductor companies and one of the largest imaging-solutions companies in the world, ASG customers use NX to access CAD and manufacturing applications from all of their remote design centers and engineering locations. Together, ASG and NoMachine provide a powerful and cost effective solution with NX providing a secure X-Windows development environment.

How do I get started?

Please visit <http://www.nomachine.com/partners.php> to learn more or contact us at <http://www.nomachine.com/contactus.php> to become a partner.